

## First e-CMR tests in Romania

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# About UNTRR

## – The Voice of Romanian Road Hauliers

### Mission:

- **UNTRR** assumes the mission to be the main representative of Romanian hauliers and the main partner of social dialogue at the haulage industry.
- **UNTRR** wishes to be the leader in providing the national and international carrier community in Romania with relevant services with added value.

### Membership

More than 16 000 Romanian road transport companies (goods+passengers) have been registered as UNTRR members since its establishment.

### Services



<b>transmag.ro</b> Transmag.ro Magazin online pentru produse de transport	<b>e-rovinieta.ro</b> E-rovinieta.ro Sistem complet de gestiune roviniete pentru parcuri auto	<b>TAPA</b> Taxa-Pod-Fetesti.ro Prima platformă online unde se poate achita taniful pentru podul de la Fetesti-Cernavodă	<b>LoiMacron.eu</b> Loimacron.eu Servicii de reprezentare în Franța pentru transportatorii rutieri	<b>Obținere Formular A1</b> UNTRR vă oferă posibilitatea să obțineți formularele A1 în cel mai scurt timp în condiții avantajoase. Mai multe detalii pe <a href="http://www.untrr.ro">www.untrr.ro</a>	 UNTRR Assistance Asistență rutieră completă în 32 de țări din Europa
<b>tachoweb.ro</b> Tachoweb.ro Soluții tahograf și descărcare date	<b>UNTRR planner</b> Untrplanner.ro Cel mai performant planificator de rute din Europa	<b>Asigurări CMR și CASCO Lutz</b> Polize de asigurare CMR și CASCO avantajate ca preț față de alți competitori. Proiectare rapidă și profesionalism a cazurilor de daune. Descoperiți întreaga ofertă pe <a href="http://lutz.untrr.ro">lutz.untrr.ro</a>	<b>Driving Times - Timpul de conducere</b> Aplicatie de mobil a regulilor privind timpul de conducere	<b>Tirsilkroad.net</b> Tirsilkroad.net Află cum poți ajunge până în China cu camionul	<b>Roadinfo.ro</b> Roadinfo.ro Alerte privind starea drumurilor din România

Pentru mobil descarcă [e-rovinieta](http://e-rovinieta.ro) de pe App Store și Play Store

# AEOLIX living lab 12 – UNTRR objectives

- **Facilitating the access of Romanian transport companies and customers to testing the e-CMR platform in real conditions**
  - ✓ 6 pilot trainings in Romania
  - ✓ 95+ e-CMR tests
- **Support UNTRR's advocacy to the Romanian authorities to accelerate the adoption and application of the e-CMR law**
  - ✓ Romania ratified e-CMR protocol on 23 January 2019
  - ✓ AEOLIX Conference in Romania on 14 December 2018
- **Providing the e-CMR solution for the Ror environment**



# First e-CMR tests in Romania - KPIs

AVERAGE TIME SPENT FOR THE CREATION OF A DIGITAL CMR:  
**2 min/eCMR vs 12 minutes/CMR**

AVERAGE TIME SPENT DURING THE SIGNATURE PROCESS:  
**0.65 min/eCMR vs 10 min/CMR**

AVERAGE ADMINISTRATIVE WORK: **2 min/eCMR vs. 30 min/CMR**



# AEOLIX Pilot Companies in Romania

- 3 Romanian companies performing e-CMR tests



- 3 Romanian companies trained -e-CMR platform



- 18 RO companies interested in e-CMR



# UNTRR survey on e-CMR

## 18 Ro companies willing to use e-CMR:

- Transport **fluidization**
- Cost **savings**, rapid cashing, added value
- Improved control, **simplify** CMR management
- **Green**, fast and **efficient** solution, becoming “**paperless**”

## 3 Ro companies using e-CMR

RO,  
HU,  
UK,  
D,  
B, NL

## 4 RO companies not interested in e-CMR

- Not yet used by the business partners/ clients’ refusal
- Difficult to adapt the drivers



# First e-CMR tests in Romania – main conclusions

Pozitive feedback	Challenges
<ul style="list-style-type: none"><li>- real time status of deliveries</li><li>- <b>proof of delivery (POD)</b> sent automatically after the goods were delivered</li><li>- <b>less paper used</b> when the digital CMR will be recognised in Romania</li><li>- <b>Cost reduction of 0,3 Euro/CMR</b></li><li>- <b>Faster invoicing&amp;cash flow</b></li><li>- User friendly e-CMR platform</li></ul>	<p>Lack of <b>application norms</b> in Romania</p> <p><b>Enforcement in the EU</b> e-CMR to be used as a control tool for social legislation (PWD)</p> <p><b>Need to be accepted</b> by hauliers/clients</p>



# The case of Aquila & Unilever

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- Interview with AQUILA PART PROD COM, Romanian road haulier performing pilot e-CMR operations with UNILEVER

➤ [WHATCH AEOLIX VIDEO](#)

**AEOLIX**

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- AEOLIX @ UNTRR website:  
<https://www.untrr.ro/proiecte-europene/aeolix.html>

Thank you!

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**AEOLIX**